1. **What’s different about me is that I….**
2. **People often compliment me on…**
3. **What I do naturally well is…**
4. **People are drawn to me because…**
5. **What energizes me is…**
6. **I have expertise in….**
7. **People know that they can count on me to/for…**
8. **People trust me because…**
9. **Something I know about/care about that most other people don’t is…**
10. **A credential I’ve earned that makes me proud is…**
11. **The first impression that people have of me is….**
12. **The second impression that people have of me is…**
13. **My three gifts as a relationship-builder are…**
14. **My favorite age group to be with is \_\_\_\_, and that’s because….**
15. **When in doubt, I draw on…**
16. **I value….**
17. **I truly believe that…**
18. **I know that I am happy when…**
19. **I’m proud of…**
20. **I’d like to be known as…**