

# Foundation for Jewish Camp, Inc.

Financial Statements  
Year Ended December 31, 2018

# Foundation for Jewish Camp, Inc.

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Financial Statements  
Year Ended December 31, 2018

# Foundation for Jewish Camp, Inc.

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## Independent Auditor's Report

The Board of Directors  
Foundation for Jewish Camp, Inc.  
New York, New York

### Report on the Financial Statements

We have audited the accompanying financial statements of Foundation for Jewish Camp, Inc. (the Foundation), which comprise the statement of financial position as of December 31, 2018, the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

#### *Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### *Auditor's Responsibility*

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



*Opinion*

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Foundation for Jewish Camp, Inc. as of December 31, 2018, and the changes in its net assets and its cash flows for the year then ended, in accordance with accounting principles generally accepted in the United States of America.

**Report on Summarized Comparative Information**

We have previously audited Foundation for Jewish Camp, Inc.'s 2017 financial statements and our report dated July 11, 2018 expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2017 is consistent, in all material respects, with the audited financial statements from which it has been derived.

BDO USA, LLP

July 22, 2019

# Foundation for Jewish Camp, Inc.

## Statement of Financial Position (with comparative totals for 2017)

<i>December 31,</i>	2018	2017
<b>Assets</b>		
<b>Current</b>		
Cash and cash equivalents (Note 2)	\$ 6,323,964	\$ 5,049,999
Investments, at fair value (Notes 2 and 4)	16,612,543	14,189,815
Contributions receivable, current portion (Notes 2, 5 and 11)	7,775,284	6,761,681
Loans receivable, current portion (Notes 2 and 6)	1,843,816	1,676,051
Prepaid expenses and other assets	95,777	184,769
<b>Total Current Assets</b>	<b>32,651,384</b>	<b>27,862,315</b>
457 Plan Assets Held for Others (Note 9)	192,810	130,376
Security Deposits	84,119	84,119
Contributions Receivable, less current portion, net (Notes 2, 5 and 11)	6,386,056	5,129,302
Loans Receivable, less current portion (Notes 2 and 6)	4,148,684	4,839,212
Fixed Assets, Net (Notes 2 and 7)	576,548	760,221
<b>Total Assets</b>	<b>\$ 44,039,601</b>	<b>\$ 38,805,545</b>
<b>Liabilities and Net Assets</b>		
<b>Current Liabilities</b>		
Accounts payable and accrued expenses	\$ 694,630	\$ 455,786
Loans payable, current portion (Note 8)	2,051,053	1,695,787
Interest payable	-	408,761
Grants payable (Note 2)	8,600	40,000
Deferred revenue (Note 2)	-	310,472
Deferred rent (Note 10)	169,338	197,080
<b>Total Current Liabilities</b>	<b>2,923,621</b>	<b>3,107,886</b>
Deferred Compensation Payable (Note 9)	232,810	170,376
Loans Payable, less current portion (Note 8)	4,148,683	14,839,212
<b>Total Liabilities</b>	<b>7,305,114</b>	<b>18,117,474</b>
<b>Commitments and Contingencies (Notes 8 and 10)</b>		
<b>Net Assets</b>		
Net assets without donor restrictions (Notes 2 and 12)	10,013,082	948,365
Net assets with donor restrictions (Notes 2 and 13)	26,721,405	19,739,706
<b>Total Net Assets</b>	<b>36,734,487</b>	<b>20,688,071</b>
<b>Total Liabilities and Net Assets</b>	<b>\$ 44,039,601</b>	<b>\$ 38,805,545</b>

*See accompanying notes to financial statements.*

# Foundation for Jewish Camp, Inc.

## Statement of Activities (with comparative totals for 2017)

*Year ended December 31,*

	Without Donor Restrictions	With Donor Restrictions	Total	
			2018	2017
<b>Revenue and Public Support</b>				
Contributions	\$ 11,152,889	\$ 15,510,553	\$ 26,663,442	\$ 7,537,365
Conference registration fees	496,208	-	496,208	-
Other revenue	77,547	-	77,547	62,184
Net assets released from restrictions (Note 13)	8,528,854	(8,528,854)	-	-
<b>Total Revenue and Public Support</b>	<b>20,255,498</b>	<b>6,981,699</b>	<b>27,237,197</b>	<b>7,599,549</b>
<b>Expenses</b>				
Program services	9,854,778	-	9,854,778	8,237,691
Supporting services:				
Management and general	721,229	-	721,229	621,805
Fundraising	820,805	-	820,805	698,824
<b>Total Supporting Services</b>	<b>1,542,034</b>	<b>-</b>	<b>1,542,034</b>	<b>1,320,629</b>
<b>Total Expenses</b>	<b>11,396,812</b>	<b>-</b>	<b>11,396,812</b>	<b>9,558,320</b>
<b>Change in Net Assets, before nonoperating revenue (expenses)</b>	<b>8,858,686</b>	<b>6,981,699</b>	<b>15,840,385</b>	<b>(1,958,771)</b>
<b>Nonoperating Revenue (Expenses)</b>				
Investment (loss) income, net of fees (Note 3)	(202,731)	-	(202,731)	1,412,371
Interest expense	(135,388)	-	(135,388)	(161,865)
Forgiveness of accrued interest payable (Note 8)	544,150	-	544,150	-
<b>Total Nonoperating Revenue</b>	<b>206,031</b>	<b>-</b>	<b>206,031</b>	<b>1,250,506</b>
<b>Change in Net Assets</b>	<b>9,064,717</b>	<b>6,981,699</b>	<b>16,046,416</b>	<b>(708,265)</b>
<b>Net Assets, beginning of year</b>	<b>948,365</b>	<b>19,739,706</b>	<b>20,688,071</b>	<b>21,396,336</b>
<b>Net Assets, end of year</b>	<b>\$ 10,013,082</b>	<b>\$ 26,721,405</b>	<b>\$ 36,734,487</b>	<b>\$ 20,688,071</b>

*See accompanying notes to financial statements.*

## Foundation for Jewish Camp, Inc.

### Statement of Functional Expenses (with comparative totals for 2017)

*Year ended December 31,*

	Supporting Services				Total	
	Program Services	Management and General	Fundraising	Total Supporting Services	2018	2017
<b>Salaries and Fringe Benefits</b>						
Salaries and payroll costs	\$ 1,905,764	\$ 338,639	\$ 485,533	\$ 824,172	\$ 2,729,936	\$ 2,508,858
Payroll taxes and employee benefits	420,946	105,225	106,395	211,620	632,566	566,309
<b>Total Salaries and Fringe Benefits</b>	2,326,710	443,864	591,928	1,035,792	3,362,502	3,075,167
<b>Other Expenses</b>						
Grants to other organizations	2,558,590	-	-	-	2,558,590	1,620,120
Camper incentive	118,940	-	-	-	118,940	389,726
Travel	669,849	5,900	19,165	25,065	694,914	567,787
Occupancy	222,604	42,466	56,632	99,098	321,702	318,335
Insurance and tax expenses	110,250	20,761	27,688	48,449	158,699	33,511
Office expenses	28,165	1,456	21,268	22,724	50,889	57,285
Equipment and IT	222,898	12,973	34,233	47,206	270,104	199,085
Professional fees	2,434,961	157,916	8,618	166,534	2,601,495	2,667,691
Meetings and conferences	933,151	5,806	14,257	20,063	953,214	412,670
Bank fees	6,113	1,302	3,377	4,679	10,792	5,405
Advertising	43,270	-	1,362	1,362	44,632	29,876
Other expenses	37,299	1,700	6,157	7,857	45,156	20,757
<b>Total Expenses, before depreciation and amortization</b>	9,712,800	694,144	784,685	1,478,829	11,191,629	9,397,415
<b>Depreciation and Amortization</b>	141,978	27,085	36,120	63,205	205,183	160,905
<b>Total Expenses</b>	\$ 9,854,778	\$ 721,229	\$ 820,805	\$ 1,542,034	\$ 11,396,812	\$ 9,558,320

*See accompanying notes to financial statements.*



# Foundation for Jewish Camp, Inc.

## Statement of Cash Flows (with comparative totals for 2017)

<i>Year ended December 31,</i>	2018	2017
<b>Cash Flows from Operating Activities</b>		
Change in net assets	\$ 16,046,416	\$ (708,265)
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation and amortization	205,183	160,905
Realized gain on investments	(153,772)	(26)
Unrealized loss (gain) on investments	546,729	(1,258,620)
Forgiveness of accrued interest payable	(544,150)	-
Change in discount on contributions receivable	323,512	6,617
(Increase) decrease in:		
Contributions receivable	(2,593,869)	2,583,072
Prepaid expenses and other assets	88,992	(137,585)
457 Plan asset held for others	(62,434)	(70,106)
Loans receivable	522,763	2,753,685
Increase (decrease) in:		
Accounts payable and accrued expenses	238,844	(40,689)
Interest payable	135,389	161,865
Grants payable	(31,400)	40,000
Deferred revenue	(310,472)	306,272
Deferred rent	(27,742)	(14,249)
Deferred compensation payable	62,434	80,106
<b>Net Cash Provided by Operating Activities</b>	<b>14,446,423</b>	<b>3,862,982</b>
<b>Cash Flows from Investing Activities</b>		
Purchases of investments	(18,968,330)	(3,193,892)
Proceeds from sales of investments	16,152,645	3,044,880
Purchases of fixed assets	(21,510)	(165,495)
<b>Net Cash Used in Investing Activities</b>	<b>(2,837,195)</b>	<b>(314,507)</b>
<b>Cash Flows from Financing Activities</b>		
Proceeds from loans payable	2,250,000	750,000
Payments of loans payable	(12,585,263)	(3,732,633)
<b>Net Cash Used in Financing Activities</b>	<b>(10,335,263)</b>	<b>(2,982,633)</b>
<b>Net Increase in Cash and Cash Equivalents</b>	<b>1,273,965</b>	<b>565,842</b>
<b>Cash and Cash Equivalents, beginning of year</b>	<b>5,049,999</b>	<b>4,484,157</b>
<b>Cash and Cash Equivalents, end of year</b>	<b>\$ 6,323,964</b>	<b>\$ 5,049,999</b>

*See accompanying notes to financial statements.*

# Foundation for Jewish Camp, Inc.

## Notes to Financial Statements

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### 1. Description of Organization

Foundation for Jewish Camp, Inc. (the Foundation), a New Jersey nonprofit corporation, was incorporated on August 7, 1997 and commenced operations on August 1, 1998. The Foundation is a Jewish continuity charitable organization that is 100% focused on Jewish camp and summer experiences across North America.

Jewish camps have been changing the lives of North American Jews since the turn of the last century. By facilitating opportunities for individual growth for campers and counselors, building community, and providing fun, adventure, and above all, meaningful Jewish experiences, Jewish camps have been transforming Jewish lives one camper and one summer at a time. Since its inception in 1998, the Foundation has been supporting these camps by unifying the field and galvanizing its growth.

Now working with a network of over 300 Jewish day and overnight camps across North America, the Foundation partners with camps to build the next generation of Jewish leaders, create lifelong connections, and, ultimately, ensure a vibrant Jewish future. The Foundation accomplishes this through a variety of programs that engage and support both camp professionals and camp families.

In 2018, the Foundation completed its latest strategic plan, a five-year road map that drives and informs its work through 2023. Starting in 2019, agency priorities fall into three central categories, with initiatives aimed at both introducing innovation and new ideas and strengthening existing core programming:

- *Adaptive Talent* invests in programs to reimagine the counselor experience, and to bolster the professional and lay leadership pipelines for camps.
- *Immersive Learning* activates year-round engagement by developing new programs for family engagement and supplemental Jewish experiential education.
- *Field Growth* attracts families with young children through family camp programs and day camps, and drives increased enrollment through One Happy Camper®, middle-income access grants, more inclusive camps, and investing resources in the mental, emotional, and social health of all campers and staff.

### 2. Summary of Significant Accounting Policies

#### *Basis of Accounting*

The financial statements have been prepared on an accrual basis in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP). In the statement of financial position, assets are presented in order of liquidity or conversion to cash and liabilities are presented according to their maturity resulting in the use of cash.

#### *Net Asset Classification*

The classification of a not-for-profit organization's net assets and its support, revenue and expenses is based on the existence or absence of donor-imposed restrictions. It requires that the amounts for each of two classes of net assets—with donor restrictions and without donor restrictions—be displayed in a statement of financial position and that the amounts of change in each of those classes of net assets be displayed in a statement of activities.

# Foundation for Jewish Camp, Inc.

## Notes to Financial Statements

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These classes are defined as follows:

*With Donor Restrictions* - Net assets with donor restrictions consist of assets whose use is limited by donor-imposed, time and/or purpose restrictions. The Foundation reports gifts of cash and other assets as revenue with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. Donor-restricted contributions whose restrictions are met in the same reporting period are reported as unrestricted support. When a donor restriction expires—that is, when a stipulated time restriction ends, or purpose restriction is accomplished—the net assets are reclassified as net assets without donor restriction and reported in the statements of activities as net assets released from restrictions.

See Note 13 for more information on the composition of net assets with donor restrictions and the releases from restrictions, respectively.

*Without Donor Restrictions* - Net assets without donor restrictions are available for use at the discretion of the Board of Trustees (the Board) and/or management for general operating purposes. From time to time, the Board designates a portion of these net assets for specific purposes, which makes them unavailable for use at management's discretion.

See Note 12 for more information on the composition of net assets without donor restrictions.

### *Cash and Cash Equivalents*

The Foundation considers all highly liquid instruments purchased with a maturity of three months or less and money market accounts to be cash equivalents.

### *Financial Instruments and Fair Value*

The Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 820, "Fair Value Measurement," established a hierarchy for inputs used in measuring fair value that maximized the use of observable inputs and minimized the use of unobservable inputs, requiring that inputs that are most observable be used when available. Observable inputs are those that market participants operating within the same marketplace as the Foundation would use in pricing the Foundation's asset or liability based on independently derived and observable market data. Unobservable inputs are inputs that cannot be sourced from a broad active market in which assets or liabilities identical or similar to those of the Foundation are traded. The Foundation estimates the price of any assets for which there are only unobservable inputs by using assumptions that market participants who have investments in the same or similar assets would use, as determined by the money managers for each investment based on best information available in the circumstances. The input hierarchy is broken down into three levels based on the degree to which the exit price is independently observable or determinable, as follows:

*Level 1* - Valuation is based on quoted market prices in active markets for identical assets or liabilities. Since valuations are based on quoted prices that are readily and regularly available in an active market, valuation of these products does not entail a significant degree of judgment.

*Level 2* - Valuation is based on quoted market prices of investments that are not actively traded or for which certain significant inputs are not observable, either directly or indirectly.

# Foundation for Jewish Camp, Inc.

## Notes to Financial Statements

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*Level 3* - Valuation is based on inputs that are unobservable and reflect management's best estimate of what market participants would use as fair value.

### *Contributions Receivable*

The Foundation recognizes as revenue the estimated realizable value of all unconditional promises to contribute to its operations in the year such promise is made. If contributions receivable are to be paid to the Foundation over a period greater than one year following December 31, 2018, they are recorded at the present value of their estimated future cash flows using the effective discount rate.

### *Allowance for Uncollectible Receivables*

An allowance for uncollectible contributions receivable is provided based upon management's judgment of potential defaults. The determination includes such factors as prior collection history and communications with donors.

The allowance is increased by provisions charged to expense. Actual losses, net of any recoveries, are charged to the allowance. There was no allowance recorded as of December 31, 2018.

### *Loans Receivable*

Loans are stated at the principal amount outstanding. All of the Foundation's outstanding loans receivable are interest free. The Foundation periodically reviews its outstanding loan portfolio and records an allowance for uncollectible loans. The balance of the allowance for uncollectible loans is determined by management's estimate of the amount of financial risk in the loan portfolio and the likelihood of loss. Each loan is backed up by a letter of credit ensuring there is no financial loss to the Foundation.

### *Fixed Assets, Net*

Fixed assets, net are recorded at cost when purchased. Expenditures for additions, renewals and betterments are capitalized; expenditures for maintenance and repairs are charged to expenses as incurred. Depreciation is computed on a straight-line basis over the estimated useful lives of the assets, as follows:

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Furniture, fixtures and equipment	3-10 years
Computer equipment and software	3 years
Rebranding	10 years
Leasehold improvements	Lessor of lease term or useful life

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It is the Foundation's policy to capitalize all fixed-asset purchases greater than \$5,000.

# Foundation for Jewish Camp, Inc.

## Notes to Financial Statements

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### *Impairment of Long-Lived Assets*

The Foundation follows the provision of ASC 360-10-35, "Accounting for the Impairment or Disposal of Long-Lived Assets," which requires the Foundation to review long-lived assets, including property and equipment and intangible assets, for impairment whenever events or changes in business circumstances indicate that the carrying amount of an asset may not be fully recoverable. An impairment loss would be recognized when the estimated future cash flows from the use of the asset are less than the carrying amount of that asset. For the year ended December 31, 2018, there have been no such losses.

### *Grants to Other Organizations and Grants Payable*

Grants and related costs are treated as expenses when approved by the Board of Directors.

### *Revenue Recognition*

Contributions received are recorded as with or without donor restrictions. All donor-restricted support is reported as an increase in net assets with donor restrictions, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends, or purpose restriction is accomplished), restricted net assets are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Revenue from grant contributions is recognized as earned when the service has been performed or the expenses have been incurred. Any unearned revenue is classified as deferred revenue on the statement of financial position.

### *Functional Allocation of Expenses*

The majority of expenses can generally be directly identified with program or supporting services to which they relate and are allocated accordingly. Other expenses have been allocated among program and supporting service classifications. These expenses include depreciation and amortization, utilities, information technology and facilities operations and maintenance. These expenses are allocated based on usage or other equitable bases established by management.

### *Income Taxes*

The Foundation is exempt from federal, state and local income taxes under Section 501(c)(3) of the Internal Revenue Code (the Code) and, therefore, has made no provision for income taxes in the accompanying financial statements. In addition, the Foundation has been determined by the Internal Revenue Service (IRS) not to be a "private foundation" within the meaning of Section 509(a) of the Code.

The Foundation realizes investment income from funds received from an anonymous lender (see Note 8), invested in various investment funds. Realized investment income is classified as Unrelated Business Income (UBI) by the Code and is subject to income taxes because it is debt financed. The investments had a net gain of approximately \$274,000 for the year ended December 31, 2018. The net operating loss carryforward from the prior year is \$160,433. UBI tax totaling \$123,624 was accrued for the year ended December 31, 2018.

# Foundation for Jewish Camp, Inc.

## Notes to Financial Statements

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Under ASC 740, an organization must recognize the financial statement effects of a tax position taken for tax return purposes when it is more likely than not that the position will not be sustained upon examination by a taxing authority. The Foundation does not believe it has taken any material uncertain tax positions and, accordingly, it has not recorded any liability for unrecognized tax benefits. The Foundation has filed for and received income tax exemptions in the jurisdictions where it is required to do so. Additionally, the Foundation has filed IRS Form 990 information returns, as required, and all other applicable returns in jurisdictions where so required. For the year ended December 31, 2018, there were no income tax-related interest or penalties recorded or included in the statement of activities. Management believes that the Foundation is no longer subject to income tax examinations for years prior to 2015.

### *Concentrations of Credit Risk*

Financial instruments that potentially subject the Foundation to concentration of credit risk consist primarily of cash and cash equivalents. At various times, the Foundation has cash deposits at financial institutions, which exceed the Federal Deposit Insurance Corporation insurance limits. The financial institutions have strong credit ratings and management believes that credit risk related to these accounts is minimal.

### *Use of Estimates*

The preparation of financial statements in conformity with U.S. GAAP requires management to make assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### *Risk and Uncertainties*

The Foundation's investments consist of a variety of investment securities and investment funds. Investments in general are exposed to various risks, such as interest rate, credit, and overall market volatility risk. Due to the level of risk associated with certain investments, it is reasonably possible that changes in the value of the Foundation's investments will occur in the near term and that such changes could materially affect the amounts reported in the accompanying financial statements.

### *Comparative Financial Information*

The financial statements include certain prior-year summarized comparative information. With respect to the statement of activities, the prior-year information is presented in total, not by net asset class. With respect to the statement of functional expenses, the prior year expenses are presented by expense classification in total rather than functional category. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Foundation's financial statements for the year ended December 31, 2017, from which the summarized information was derived.

# Foundation for Jewish Camp, Inc.

## Notes to Financial Statements

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### *Recently Adopted Accounting Pronouncements*

#### *Not-for-Profit Entities (Topic 958) and Health Care Entities (Topic 954) - Presentation of Financial Statements of Not-for-Profit Entities*

In August 2016, the FASB issued ASU 2016-14, "Not-for-Profit Entities (Topic 958) and Health Care Entities (Topic 954) - Presentation of Financial Statements of Not-for-Profit Entities." The ASU amends the current reporting model for nonprofit organizations and enhances their required disclosures. The major changes include: (a) requiring the presentation of only two classes of net assets now entitled "net assets without donor restrictions" and "net assets with donor restrictions;" (b) modifying the presentation of underwater endowment funds and related disclosures; (c) requiring the use of the placed in service approach to recognize the expirations of restrictions on gifts used to acquire or construct long-lived assets absent explicit donor stipulations otherwise; (d) requiring that all nonprofits present an analysis of expenses by function and nature in either the statement of activities, a separate statement, or in the notes and disclose a summary of the allocation methods used to allocate costs; (e) requiring the disclosure of quantitative and qualitative information regarding liquidity and availability of resources; (f) presenting investment return net of external and direct expenses and (g) modifying other financial statement reporting requirements and disclosures intended to increase the usefulness of nonprofit financial statements. The ASU is effective for the Foundation's financial statements for fiscal years beginning after December 15, 2017. Early adoption is permitted. The provisions of the ASU must be applied on a retrospective basis for all years presented, although certain optional practical expedients are available for periods prior to adoption. Management has adopted this ASU as of and for the year ended December 31, 2018.

### *Accounting Pronouncements Issued but Not Yet Adopted*

#### *Revenue from Contracts with Customers (Topic 606)*

In May 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2014-09, "Revenue from Contracts with Customers (Topic 606)," which is a comprehensive new revenue recognition standard that will supersede existing revenue recognition guidance. The core principle of the guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The FASB also issued ASU 2015-14, which deferred the effective date for the Foundation until annual periods beginning after December 15, 2018. Earlier adoption is permitted, subject to certain limitations. The amendments in this update are required to be applied retrospectively to each prior reporting period presented or with the cumulative effect being recognized at the date of initial application. Management is currently evaluating the impact of this ASU on its financial statements.

#### *Leases (Topic 842)*

In February 2016, the FASB issued ASU 2016-02, "Leases (Topic 842)," to increase transparency and comparability among organizations by recognizing lease assets and lease liabilities on the statement of financial position and disclosing key information about leasing arrangements for lessees and lessors. The new standard applies a right-of-use model that requires, for all leases with a lease term of more than 12 months, an asset representing its right to use the underlying asset for the lease term and a liability to make lease payments to be recorded. The ASU is effective for the

# Foundation for Jewish Camp, Inc.

## Notes to Financial Statements

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Foundation's fiscal years beginning after December 15, 2019, with early adoption permitted. Management is currently evaluating the impact of this ASU on its financial statements.

### *Reclassifications*

Certain prior-year balances have been reclassified to conform with the current year's presentation. The reclassifications had no impact on changes in net assets.

### **3. Liquidity and Availability of Resources**

The Foundation's financial assets available within one year of the statement of financial position date for general expenditures are as follows:

*December 31, 2018*

Cash and cash equivalents	\$	6,323,964
Investments, at fair value		16,612,543
Contributions receivable, current portion		7,775,284
Loans receivable, current portion		1,843,816
<b>Total Current Assets, excluding prepaid expenses</b>		<b>32,555,607</b>
Less:		
Amounts unavailable for general expenditures within one year, due to:		
Board-designated net assets		(360,933)
Restricted by donor with time or purpose restrictions, current portion		(20,335,349)
<b>Total Financial Assets Available to Management for General Expenditures Within One Year</b>	<b>\$</b>	<b>11,859,325</b>

### *Liquidity Management*

As part of the Foundation's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. In addition, the Foundation invests cash in excess of daily requirements in short-term investments.

### **4. Investments, at Fair Value**

The Foundation's assets recorded at fair value have been categorized based upon a fair value hierarchy in accordance with ASC 820. See Note 2 for the discussion of the Foundation's policies regarding this hierarchy.

A description of the valuation techniques applied to the Foundation's major categories of assets measured at fair value are as follows. There have been no changes in valuation methodology as of December 31, 2018.

The Foundation's holdings in stocks and certificates of deposit consist principally of debt and equity securities carried at their aggregate market value, which is determined by quoted market prices. Each of the above investments can be liquidated daily. The valuation of the above is based on Level 1 inputs within the hierarchy used in measuring fair value.



# Foundation for Jewish Camp, Inc.

## Notes to Financial Statements

Fixed-income securities are priced by the Foundation's custodian using nationally recognized pricing services. The Foundation's fixed-income investments consist of corporate bonds. In the normal trading of fixed-income securities, pricing is determined using relevant market information, benchmark curves, benchmarking of similar securities, sector groupings and matrix pricing. These investments are classified as Level 2 of the fair value hierarchy.

Pooled endowment funds are carried at the stated unit values provided by the investment managers of the funds. Given the absence of market quotations, their fair value is estimated using information provided to the Foundation by investment managers. The values are based on estimates that require varying degrees of judgment and, for fund of funds investments, are primarily based on financial data supplied by the investment managers of the underlying funds.

Individual investment holdings within the pooled endowment funds may include investments in both nonmarketable and market-traded securities. Nonmarketable securities may include equity in private companies, real estate, thinly traded securities, and other investment vehicles. The investments may indirectly expose the Foundation to the effects of securities lending, short sales of securities, and trading in futures and forward contracts, options, swap contracts, and other derivative products. While these financial instruments entail varying degrees of risk, the Foundation's exposure with respect to each such investment is limited to its carrying amount (fair value as described above) in each investment. The financial statements of the investees are audited annually by nationally recognized firms of independent auditors. The Foundation does not directly invest in the underlying securities of the investment funds and therefore amounts ultimately realized upon liquidation could differ from reported values that are based on current conditions.

There were no transfers between levels during the year ended December 31, 2018.

The summary of inputs used to value the Foundation's investments that are carried at fair is as follows:

<i>December 31, 2018</i>	Level 1	Level 2	Level 3	Total
Certificates of deposit	\$ 7,551,806	\$ -	\$ -	\$ 7,551,806
Equity	2,775,080	-	-	2,775,080
Fixed income	-	744,078	-	744,078
	10,326,886	744,078	-	11,070,964
Pooled endowment funds*	-	-	-	5,541,579
	\$ 10,326,886	\$ 744,078	\$ -	\$ 16,612,543

\* In accordance with ASU 2015-07, certain investments that are measured using net asset value (NAV) per share (or its equivalent) practical expedient are not categorized within the fair value hierarchy.

The following table sets forth investments whose fair values are estimated using reported NAV, or its equivalent, summarized as follows:

Description	Fair Value	Unfunded Commitment	Redemption Frequency	Redemption Notice Period
Pooled endowment funds	\$ 5,541,579	\$ -	Monthly	30 days

# Foundation for Jewish Camp, Inc.

## Notes to Financial Statements

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Investment income (loss) included in the statement of activities consists of the following:

*December 31, 2018*

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Net realized gain on investments	\$	153,772
Net unrealized loss on investments		(546,729)
Interest and dividend income		208,147
Custodian fees		(17,921)
	\$	(202,731)

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### 5. Contributions Receivable, Net

The net present value of contributions receivable was calculated using a discount rate equal to the estimated long-term earnings rate of the Foundation's cash and cash equivalents. At December 31, 2018, the net present value discount rates ranged from 0.50% to 2.46%.

*December 31, 2018*

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Amount due in:		
One year	\$	7,775,284
Two to five years		6,773,792
		14,549,076
Less: discount		(387,736)
<b>Total</b>	\$	<b>14,161,340</b>

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# Foundation for Jewish Camp, Inc.

## Notes to Financial Statements

### 6. Loans Receivable

During 2016, as part of the Foundation's loan agreement (see Note 8), the Foundation agreed to provide interest-free loans to various non-profit Jewish youth and teen camps in the United States as a continuation of the 2015 program. The loans are to finance up to 50% of the cost of construction of capital improvements (FJC Building Loan Program). The loans are to be paid in full by October 1, 2021. Principal payments commenced on April 1, 2016 and are due on the first day of each calendar quarter thereafter.

As of December 31, 2018, loans receivable consisted of the following:

	Current	Two-to-Five Years	Total
B'nai Brith Men's Camp Association (BB Oregon)	\$ 193,421	\$ 532,895	\$ 726,316
Camp Young Judaea Texas	210,526	210,526	421,052
Jewish Community Centers Association (Camp Sabra)	126,316	157,895	284,211
Union for Reform Judaism (Camp Coleman)	48,421	60,526	108,947
Union for Reform Judaism (Camp Newman)	210,526	368,421	578,947
Young Judaea Sprout Lake Camp, Inc.	78,947	98,684	177,631
Herzl Camp Association	115,789	173,684	289,473
Camp Ramah in New England, Inc.	157,895	368,421	526,316
Camp Morasha Inc.	157,895	421,053	578,948
National Ramah Commission, Inc. (Camp Ramah Nyack)	157,895	421,053	578,948
Jewish Children's Home of RI, Inc. d/b/a Camp JORI	63,158	126,316	189,474
Camp Solomon Schechter	112,500	525,000	637,500
Union for Reform Judaism (Camp Kalsman)	126,316	410,526	536,842
Union for Reform Judaism (Goldman Union Camp Institute)	84,211	273,684	357,895
<b>Total Loans Receivable</b>	<b>\$ 1,843,816</b>	<b>\$ 4,148,684</b>	<b>\$ 5,992,500</b>

### 7. Fixed Assets, Net

Fixed assets, net consists of the following:

*December 31, 2018*

Furniture, fixtures and equipment	\$ 408,382
Computer equipment and software	837,649
Leasehold improvements	602,815
Rebranding	98,400
<b>Total</b>	<b>1,947,246</b>
Less: accumulated depreciation and amortization	(1,370,698)
<b>Fixed Assets, Net</b>	<b>\$ 576,548</b>

# Foundation for Jewish Camp, Inc.

## Notes to Financial Statements

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Depreciation and amortization expense was \$205,183 for 2018.

### 8. Loans Payable

- (a) On May 12, 2015, the Foundation entered into a loan payable agreement for \$10,000,000 with an anonymous lender. The loan carried interest of 1.53%, which was to be accrued annually, and any unpaid interest and principal was due April 30, 2024. In 2018, the Foundation paid off the loan in full. Accrued interest totaling \$544,150 was forgiven by the lender.
- (b) On May 14, 2015, the Foundation entered into a loan agreement with Charitable Associates, LLC to borrow interest-free funds of up to \$10,000,000 in order to create the FJC Building Loan Program. This program provides interest-free loans to camps, secured by irrevocable letters of credit, to be repaid within five years (see Note 6). On May 19, 2016, the Foundation entered into an amended loan agreement with Charitable Associates, LLC, increasing the available funds to \$10,930,000 based on anticipated camp loans, approved by the lender. During 2018, additional funds were made available for loans on an annual basis. As of December 31, 2018, the Foundation had an outstanding balance of \$6,199,736.

Future payments required subsequent to December 31, 2018 are as follows:

*Year ending December 31,*

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2019	\$	2,051,053
2020		2,103,684
2021		1,381,842
2022		460,526
2023		202,631
	\$	6,199,736

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### 9. Employee Benefit Plans

#### *401(k) Plan*

The Foundation maintains an employee benefit plan under Section 401(k) of the Code covering all qualified employees. During the year ended December 31, 2018, the Foundation provided discretionary contributions totaling \$144,138.

#### *457(f) Plan*

The Foundation has a supplemental retirement plan under Section 457(f) of the Code (the 457(f) Plan). The 457(f) Plan is intended to be an unfunded ineligible deferred compensation plan that is maintained for a selected group of management or highly compensated employees of the Foundation. The account balance at December 31, 2018 was \$192,810 and is included in 457 plan assets held for others on the statement of financial position.

# Foundation for Jewish Camp, Inc.

## Notes to Financial Statements

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### 10. Lease Commitments

During 2012, Foundation signed a noncancellable lease for a 10-year period, which began on July 1, 2012. The Foundation received a rent credit in the amount of \$155,385, which is being amortized on a straight-line basis over the term of the lease. This balance at December 31, 2018 was \$169,338 and is included in deferred rent on the statement of financial position.

The future payments reflect the terms of the lease. Rent expense for 2018 amounted to \$275,697.

Future minimum lease payments required subsequent to December 31, 2018 are as follows:

*Year ending December 31,*

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2019	\$	312,543
2020		321,919
2021		331,577
2022		168,239
	\$	1,134,278

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### 11. Related-Party Transactions

Certain Board members have pledged gifts to the Foundation. At December 31, 2018, these pledges are included in contributions receivable and amounted to \$164,502.

### 12. Board-Designated Net Assets

The Board of Directors designated an investment fund in amounts originally totaling \$10,000,000 as a separate fund to be invested for the purpose of using principal and income earned currently for research and development.

The following table provides a reconciliation of the change in the Foundation's unrestricted Board-designated fund for the year ended December 31, 2018 that is included in net assets without donor restrictions on the statement of activities:

*Year ended December 31, 2018*

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<b>Board-Designated Net Assets, December 31, 2017</b>	<b>\$</b>	<b>592,370</b>
Employee expenses		(209,600)
Leadership Development		(72,310)
Field Expansion		(31,400)
Public relations consulting firm expenses		(39,174)
Net realized gain on investments		153,789
Net unrealized loss on investments		(561,813)
Interest and dividends		138,230
Interest expense		(135,388)
Forgiveness of accrued interest payable		544,150
Investment management fees		(17,921)
<b>Board-Designated Net Assets, December 31, 2018</b>	<b>\$</b>	<b>360,933</b>

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# Foundation for Jewish Camp, Inc.

## Notes to Financial Statements

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### 13. Net Assets With Donor Restrictions

Net assets with donor restrictions are restricted for the following donor stipulated purposes:

*December 31, 2018*

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Field expansion	\$	23,663,076
Jewish impact		1,610,210
Leadership development		1,210,830
Net assets restricted by time		237,289
	\$	26,721,405

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During the year ended December 31, 2018, net assets with donor restrictions of \$8,528,854 were expended satisfying the restriction stipulated by the donor, and accordingly, were released from restrictions.

*Year ended December 31, 2018*

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Field expansion	\$	4,708,927
Jewish impact		2,233,743
Leadership development		1,261,184
Net assets restricted by time		325,000
	\$	8,528,854

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### 14. Subsequent Events

The Foundation's management has performed additional subsequent event procedures through July 22, 2019, which is the date of the financial statements were available to be issued, and there were no subsequent events requiring adjustments to the financial statements or disclosures as stated herein.