



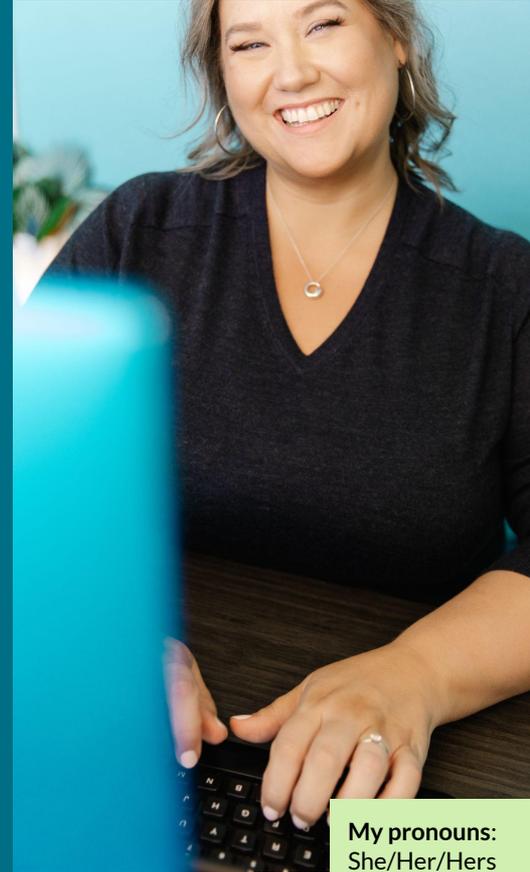
# 8 Practices of Great Project Management

With a partner, share the most mischievous thing you did as a kid.

# Hello!

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- Most people call me Jess.
- I have two kids, aged 9 and 11.
- I grew up around the world. After my parents got divorced the rest of my childhood was in Alabama so I'd call that "home".
- I've been in the SF Bay Area now for 20+ years. My professional background is as a nonprofit Executive Director.
- I have an extraordinarily bad sense of direction.
- My 3 favorite things are sleeping, tidying up my Little Free Library, and talking about getting organized.



**My pronouns:**  
She/Her/Hers

**Email Coming Later** : later this week, I'll share resources and the slides I'm using with you via email to Jenni and Molly that they can share with you.



**Today is a workshop, so we'll  
have several mini work  
blocks to give you momentum  
on applying what we're  
exploring together.**

**Project:** a set of tasks connected to each other, usually with an end date.

**Project examples:** an event, a website revamp, a grant application, onboarding a new staff member.

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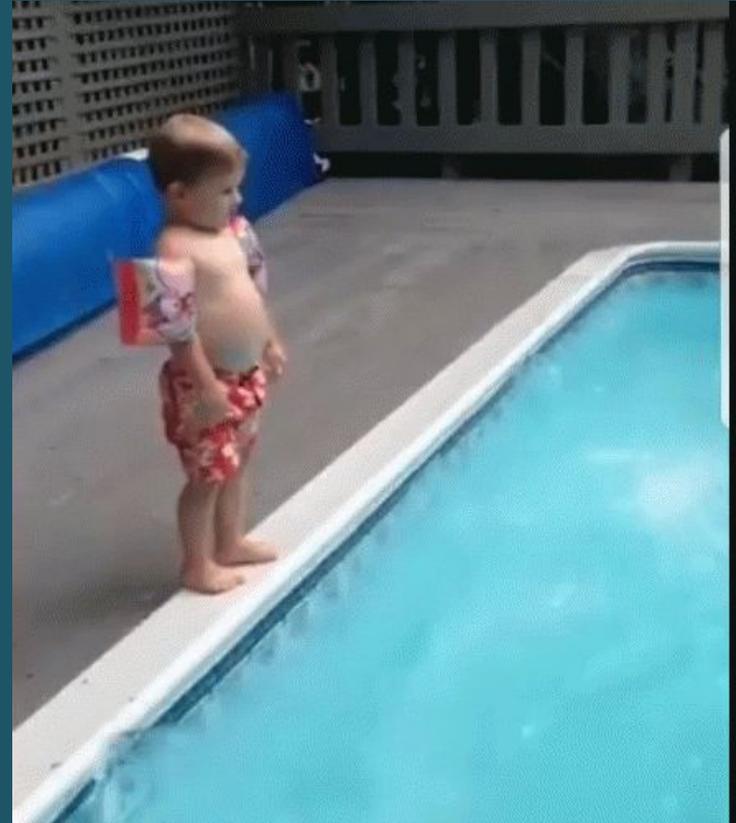
These best practices also work well for ongoing **processes**, which might not have an end date.

**Process examples:** office supplies, financial management, staff management, social media.

**What's a project  
you're playing a key  
role in right now?**

# Let's dive into 8 best practices of project management.

We will take a 30-min break about halfway through today!



**BEST PRACTICE #1:**

**Define Success**

# 1. Define Success (and share with everyone involved)

- Research is clear that well-written goals increase **motivation, clarity, and achievement.**
- Imagine what a **total home run** would look like for this project. **Imagine what's possible & think big!**



# Define Success - Non - Examples

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- “We will hire all of our summer staff before camp starts.”
- “We will upgrade the girls’ cabins this spring.”
- “We will hold a post-camp retreat for our staff on August 1 and 2.”

# Define Success - Better Example

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“Our summer 2026 hiring process results in full staffing by no later than May 15th. At least 60 applications are received for our counselor spots (and 40% of those are from camp alumni). We use as many of our strong 2025 hiring materials and checklists as possible and improve them along the way. All HR paperwork is completed for summer staff by May 29th, and each summer hire has received a welcome package with a personal note from Jon by June 5th.”

# 1. How to define success and share with everyone involved

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- Are there timelines that are part of success?
- Is there feedback you'll be collecting?
- Can you incorporate process goals?
- Is there something to say about logistics?
- Can staff experience be incorporated?
- What would short- and long-term success look like for this project?
- Who needs to see this written clarity of the project's success? Who needs to give input on ensuring we've defined success simply but clearly?

Goals Bank coming via email as a resource.

The trick in creating qualitative goals is to tap into the instinct that you would “know success when you see it” and to articulate the specifics beneath that instinct. You want to establish a bar for expectations and create a standard by which reasonable people should be able to agree on whether or not the goal has been met.

**Write or improve the definition of success for a project you're leading, will lead, or are playing a role in right now.**

**BEST PRACTICE #2:**

**Clarify Roles &  
Decision-Making  
Processes**

## 2. Clarify Roles (in writing)

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- What roles will team members be playing? What about clients? Get written clarity and share it in a place that everyone can review, discuss, and agree.
- There are tools you can use for this, like MOCHA or RACI.
- For larger projects, you might use a more complex set of tools like sub-MOCHAs.

# MOCHA:

More MOCHA resources coming via email.

**MANAGER** : Assigns responsibility and holds owner accountable. Makes suggestions, asks hard questions, reviews progress, serves as a resource, and intervenes if the work is off-track.

**OWNER** : Responsible for overall success of the project, assigns tasks, manages deadlines, ensures that work gets done. There should only be ONE owner.

**CONSULTANTS** : Available with information as needed.

**HELPER** : Responsible for some of the work associated with the project.

**APPROVER** : Signs off on decisions before they are final. Could be the manager, though might also be the executive director, external partner, or board chair.

# Sometimes you can simply name who leads on which area.

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<b>Annual Gala Area of Ownership</b>	<b>Lead</b>
Graphic Design, Donation Processing, & Childcare	Daisy
Live Auction & Event Program	Vince
Catering & Bar	Yanira
Venue	Ezra
Guest List and Sponsorships	Jonathan
Social Media, Traditional Media, & Photography	Wendell

*Do not let the perfect be the enemy of the good. Even 5 minutes in a meeting defining who leads on what is a meaningful exercise. When unclear moments mean it's not clear who is responsible, name that and have a conversation to decide who will own what.*

**Create a draft of project roles for a project you're leading.**

**and/or**

**Jot down areas where ownership is not currently clear and bring to a future meeting to get clarity.**

Another key part of  
role clarity is  
decision-making  
clarity.

# Which is most true for your team?

**A -**

**The team is super-clear on how decisions will be made across the organization.**

**B -**

**There's sometimes confusion on who decisions and how the decision-process works.**

**C -**

**There's often confusion and/or strife about the decision-making process. It's not going well.**

# Do any of these ever happen at your org?

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- The leader takes over when the discussion gets uncomfortable.
- The power players decide (louder, taller, whiter, male-er).
- Meetings go long; discussions drag on.
- Some people think a decision was made; others don't think so.
- Quiet members feel unheard and ignored.
- Whoever spoke last when the time runs out becomes the decision maker.
- The subject gets put off for yet another time.

# 6 Types of Decision-Making Approaches

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1. **Coin Toss** (where to go for lunch, what topic to discuss first when both are equally important)
2. **Leader Decides Without Input** (your personal schedule, urgent emergencies like “get out now” if there’s a fire in the building with campers)
3. **Leader Decides After Input** (new software, agenda items)
4. **Majority Vote** (impending deadline for a decision that needs buy-in for successful implementation, like venue to pick for the fundraiser)
5. **Agreement or Consensus** (long-impact decisions that need broad team buy-in for successful implementation like saying yes to a major new program; this is the gold standard if you can make it happen)
6. **Delegation** (a leader delegates decision power to someone else, who then chooses one of the above approaches)

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# A tool if you're aiming for consensus:

## Check for agreement w/ Sam Kaner's Gradients of Agreement

1	2	3	4	5	6	7	8
<b>100% in agreement!</b>	<b>Agreement, w/ minor point of contention</b>	<b>Support with reservations</b>	<b>Abstain</b>	<b>More discussion needed.</b>	<b>Don't like, but will support.</b>	<b>Serious disagreement</b>	<b>Veto</b>
<i>"I really like this."</i>	<i>"It's not perfect, but it's good enough."</i>	<i>"I can live with this."</i>	<i>"This issue doesn't impact me."</i>	<i>"I don't understand this well enough yet."</i>	<i>"It's not great, but I don't want to hold up the group."</i>	<i>"I am NOT on board. Do not count on my support."</i>	<i>"I block this - we need to start over."</i>

Consider the proposal at hand. Consider where you are on the scale. If you have reservations, please be ready to share what the group could change to help you move down the scale.

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Which of these do you want to use more often in your work, and for what kinds of decisions?

# A tool for communicating transparently about the current state of a decision process:

## DECISION DIALS

A way to gauge how close the decision is to final, according to the **decision-maker**.



**BEST PRACTICE #3:**

**Attend to Culture**

I know that you  
believe culture  
matters!

# Attend to Culture

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Research is clear: **team culture at work really matters.** MIT studied the 10 most important team culture elements across 1.4 million employees and found these are the top 2:

- 1. Employees feel respected.** Employees are treated with consideration, courtesy, and dignity, and their perspectives are taken seriously.
- 2. Supportive leaders.** Leaders help employees do their work, respond to requests, accommodate employees' individual needs, offer encouragement, and have their backs.

Your project will be much more successful if the stakeholders feel respected and supported by you as the project manager.

Culture  
eats  
strategy  
for breakfast.



# Attend to Culture Through Appreciation

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Variations in answers to this question: *"In the last seven days, I have received recognition or praise for doing good work"* is responsible for a 10% to 20% difference in revenue and productivity. Appreciation during the project can take many forms:

- Shout-outs in Slack Or Google Spaces for project participants making progress on something or going above-and-beyond.
- A section of the weekly project meeting set aside for teammates sharing appreciation for each other.
- The project lead including appreciations in every weekly update email.
- Setting aside a little budget for appreciation tokens (coffee gift cards, small but meaningful bonuses, etc.)
- Appreciation as a section of a final wrap-up meeting after the project is complete.

Got any appreciation practices already in place? Let's share those!



**APPRECIATION  
AT WORK  
TOOLKIT**

*from Jessica Eastman Stewart*

[jessicaeastmanstewart.com/appreciation](https://jessicaeastmanstewart.com/appreciation) (it's free)

# How Is Managing Up & Laterally Going for You?

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**A**

Not Well - I am often held back by not getting what I need to move forward from those “above” me in the organization.

**B**

It’s okay but could be better - I sometimes have to wait for things I need, and/or I’m not always clear what I have approval to move forward on my own.

**C**

It’s great - the folks “above” me in the organization are clear about what I can decide and take actions they need to take when they need to be taken.

# Manage Up Effectively

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- **When you're being ignored** - If you are not getting the time/attention/responses you need, don't keep trying the same approach - switch it up.
- **Bring solutions** - whenever possible, don't just bring challenges. Bring potential solutions and/or recommendations for how to solve the issue.

# Managing Laterally

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- **Prioritize relationship-building.** Every challenge you encounter is going to go more smoothly when folks have a human relationship with each other.
- **Choose the right tasks to delegate.** Only delegate work that fits your peer's domain, advances their goals, or uses their existing tools. Misaligned asks feel like favors and are likely to get a quick “no.”
- **Frame it as a shared opportunity.** Start with context, not commands. Acknowledge their expertise and position the work as a mutual win: “Would it make sense for your team to own this going forward?” Keep the tone collaborative.

# Managing Laterally

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- **Create accountability together.** Get clear on timelines and roles. Ask, “What check-ins work for you?” or “What’s a realistic timeline?” When needed, be up front about hard deadlines. After the conversation, follow up with an email summarizing the agreements you’ve made.
- **Address pushback with curiosity.** If you hear hesitation, ask why: “What concerns do you have?” or “What’s your team juggling right now?” Use their input to revise scope or timing without forcing the issue.
- **Follow up without overstepping.** Instead of “Is this done?” which can make them feel like you’re checking up on them, ask “What obstacles can we help clear?” Revisit shared agreements if needed, and keep things moving—respectfully.

**Jot down action items for how you want to take appreciation to the next level or improve lateral or upward management in your work.**

# **BEST PRACTICE #4:**

**Organize Your  
Information**

# Organize Your Information

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Taking time to get your project information organized at the outset of a project is an incredibly valuable investment of your time and often takes less time than you might imagine.

This doesn't need to be overly-complicated or overly-organized.

# Organize Your Information

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**You will need 2 systems for just about any project you lead:**

- **A place to track tasks**
- **A place to keep lists & links**

What tools are you already using for this for your camp?

# Task Tracking

## Key must-haves:

- What the task is
- Ownership of the task
- Due date for the task

## It might also include:

- Notes or links for the tasks
- Category of the task
- Priority of the task

The screenshot shows a task tracking application interface. At the top, the title is "Black History Month Oratorical" with a dropdown arrow, a star icon, and a "Set status" button. Below the title are navigation tabs: "Overview", "List" (which is underlined), "Board", "Timeline", "Dashboard", and "Calendar". A "+ Add task" button with a dropdown arrow is located below the tabs. The main content area displays a list of tasks. The first task is "(Yanira) Student Performance Recruitment an..." with a lightning bolt icon. It has three sub-tasks: "Planning Task 1", "Planning Task 2", and "Planning Task 3", each with a checkmark icon. Below these is a "Milestone 1" icon. Underneath the milestone is an "Add task..." input field. The second task is "(Jess) Communication to School Communities..." with a lightning bolt icon. It has three sub-tasks: "Execution plan approved", "Execution Task 1", and "Execution Task 2", each with a checkmark icon.

# Lists & Links

## Things To Organize in Some Way:

- Project Success Definition
- Roles
- Links (to files, folders, websites, other online systems you are using, etc.)
- Lists (of people, materials, events, etc.)

	A
1	<b>Links to Key Documents &amp; Systems</b>
2	<a href="#">Comms Folder</a>
3	<a href="#">House Party Folder</a>
4	<a href="#">House Party Checklist</a>
5	<a href="#">Fundraising Tracker</a>
6	<a href="#">Dear Neighbor Letter</a>
7	<a href="#">Logos</a>
8	<a href="#">Photos</a>
9	<a href="#">Website</a>
10	<a href="#">Collateral</a>
11	<a href="#">Tough questions for Nick</a>
12	<a href="#">Calendar</a>
13	Voter Data + Strategy
14	<a href="#">House Party - Thank you for coming</a> from Nick
15	<a href="#">Candidate Statement - June</a>
16	<a href="#">House Party - General Invite (Mail Chimp)</a>
17	<a href="#">Q&amp;A Strategy</a>
18	<a href="#">House Party - Thank you from host</a>
19	<a href="#">Comms Schedule_Draft</a>
20	<a href="#">Comms Content_Running Doc</a>
21	
22	<a href="#">D4 New District Maps</a>
23	<a href="#">GISAPP Map Oakland</a>
24	<a href="#">FINAL core messaging - Jessica and Jonathon</a>
	<a href="#">Neighborhood Captain Summary Doc</a>

+ ☰ Meeting Agenda ▾ House Parties ▾ To-Dos ▾

# When Project Management Software\* Shines

...and when something else might be just as good or better

Software tools shine ✨

Recurring  
processes  
and  
projects

Recurring  
tasks (daily,  
weekly,  
monthly,  
quarterly,  
annually)

Collaborative  
projects

Software tools are about as good as other  
approaches 👍

Tasks  
captured  
in a  
meeting

1:1  
Check-in  
agendas

Your  
individual  
to-dos

*\*such as Asana, Monday, Trello, Basecamp, etc.*

# How do you decide what project management tools to use?

<b>Considerations</b>	<b>My advice</b>
<b>What is already in use</b>	Supporting teams to adopt new tools is a project in and of itself. It can be very worth it but it's also going to be bumpy and requires capacity and time that you might not have.
<b>Complexity of the tool</b>	Simple is often better. Powerful tools are also powerfully confusing for new users. If there are 25 straightforward next steps to track, a list in a document or on a whiteboard might be more useful than project management software.
<b>Your stakeholders</b>	A team of full-time staff might have more capacity to learn and use a powerful tool than a mixed team of volunteers or coalition partners, for example.

**Draft a list of ideas for improving the organization of information for a project in which you're playing a role.**

**BEST PRACTICE #5:**

**Realistic Timing**

# Get Clear on Timing & Plan for Hiccups

Starting with your definition of success, plan backwards from the end of the project to determine the parts of the project and start to put them “in time”.

Look at the calendar for things that might impact your project:

- Another big project that might impact capacity of key stakeholders inside the department or with partner organizations.
- Vacations or leaves for key stakeholders.
- And then plan for hiccups - someone will be out sick, finding a venue will take longer than expected, partner organizations will move slower than they promised, etc. You can do this by building in buffers for every step of the project - you think this part will take one week? Assume 10 days.

**Looking at the phases of your project, estimate how long it will take (1 wk, 1 month, 2 days).**

**and/or**

**Take a look at your team's calendars to find things that might throw a wrench in your plans.**

**and/or**

**Map out the timeline for a project you're leading.**

**BEST PRACTICE #6:**

**Updating Stakeholders**

**"A lack of  
communication is a  
lack of performance."**

**- Sam Corcos**

# 6. Update Stakeholders

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Keep stakeholders (internal and external) updated on what's happening with the project. This can take many forms:

- A project-specific Slack channel or Google Space where updates, links, and discussions are had.
- A weekly meeting about the project where owners share updates on their portions of the project and everyone leaves with clarity on what success looks like in the coming week.
- A weekly email sent by the project owner with updates and what's coming next.

Are you already doing this in a systematic way? If so, tell us how!

**What approaches do you want to try to keep stakeholders in your project updated about how things are going?**

**What content will you include in these updates or meetings?**

**BEST PRACTICE #7:**

**Templates & Checklists**

# Secret Weapon: Checklists & Templates

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Studies show that our brains can reliably track only about 7 items at once before errors creep in. This limitation affects all of us whether we're surgeons, busy parents, software engineers, or project managers.

The humble checklist is therefore a cognitive lifeline for both our stress and our effectiveness.

# 7. Secret Weapon: Checklists & Templates

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Also, checklists save lives.\*

Often, projects are run in a similar fashion over and over again. Some things change, but the big-picture and many of the small details remain the same.

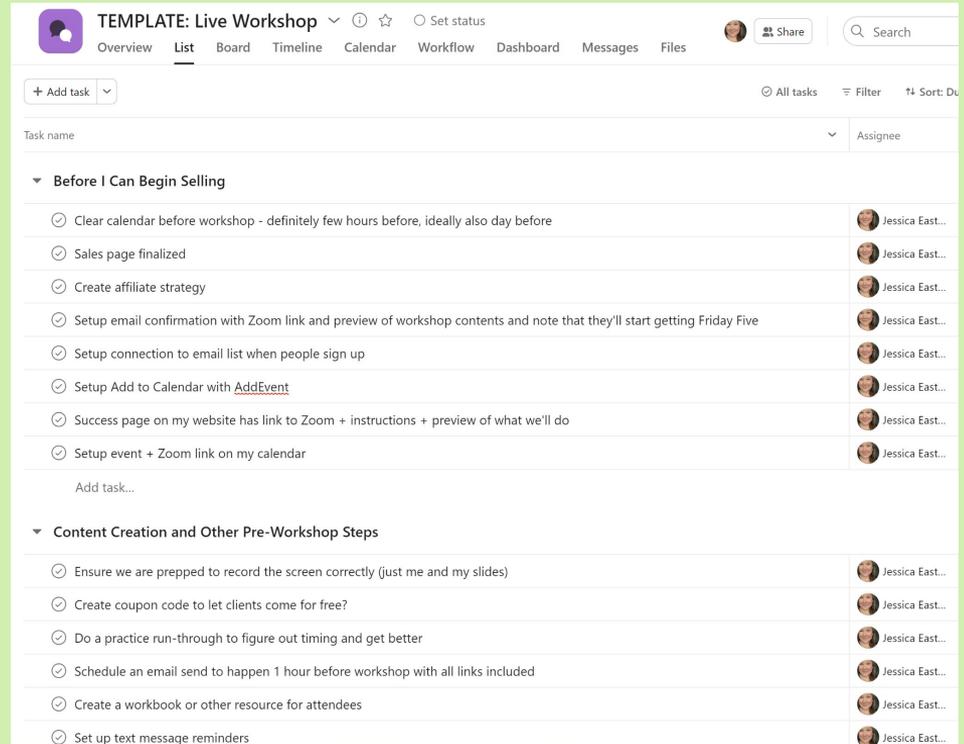
- Hiring processes
- Client onboarding
- Annual budget-setting
- Annual goal-setting
- Staff retreats
- Staff onboarding
- Recurring public events

*\*The Checklist Manifesto by Atul Gawande.*

# 7. Secret Weapon: Checklists & Templates

When you run a project that is likely to be run over and over again, take the time to create a template for that project.

Do you already have some checklists you use at work? What are they for?



The screenshot shows a Trello board for a project named "TEMPLATE: Live Workshop". The board is in "List" view and contains two main sections of tasks, each with a dropdown arrow on the left. The first section is titled "Before I Can Begin Selling" and contains eight tasks, each with a radio button and an assignee (Jessica Eastman). The second section is titled "Content Creation and Other Pre-Workshop Steps" and contains six tasks, also with radio buttons and assignees. The interface includes a top navigation bar with various views (Overview, List, Board, Timeline, Calendar, Workflow, Dashboard, Messages, Files) and a search bar. A "+ Add task" button is visible at the top left of the task list.

- Before I Can Begin Selling
  - Clear calendar before workshop - definitely few hours before, ideally also day before
  - Sales page finalized
  - Create affiliate strategy
  - Setup email confirmation with Zoom link and preview of workshop contents and note that they'll start getting Friday Five
  - Setup connection to email list when people sign up
  - Setup Add to Calendar with [AddEvent](#)
  - Success page on my website has link to Zoom + instructions + preview of what we'll do
  - Setup event + Zoom link on my calendar
- Content Creation and Other Pre-Workshop Steps
  - Ensure we are prepped to record the screen correctly (just me and my slides)
  - Create coupon code to let clients come for free?
  - Do a practice run-through to figure out timing and get better
  - Schedule an email send to happen 1 hour before workshop with all links included
  - Create a workbook or other resource for attendees
  - Set up text message reminders

**What are some  
checklists or templates  
that would be valuable  
in your work?**

**BEST PRACTICE #8:**

**Debrief and Preserve**

# 8. Debrief & Preserve

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At the outset of a project, put a meeting on the calendar at the end of the project to be sure you make time to debrief the project and preserve your learnings and content to benefit your future work.

- Create templates that can be used in the future
- Update templates you used for this project to be better given your learnings
- Appreciate stakeholders
- Get feedback to improve the process next time
- Organize the files so that they are easily findable when you or others need them in the future

# Debrief Meeting Tips

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- **Set the Right Tone** - Create a blame-free environment focused on learning rather than finger-pointing. Emphasize that the goal is improvement, not criticism. Make it clear that honest feedback is valued and protected.
- **Come Prepared with Data** - Gather objective metrics beforehand - budget variance, timeline performance, attendance numbers, quality indicators, and stakeholder satisfaction scores. Having concrete data helps ground the discussion in facts rather than just opinions.
- **Use a Structured Framework** - Follow a consistent format like "What went well / What didn't go well (or "what could be 10-20% better") / What we learned / What we'll do differently." This keeps the conversation balanced and ensures you cover all critical areas.

# Preserve

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How will you preserve the best learnings and artifacts of this project for future work your team or organization will do? *Some of this could happen during in your debrief meeting.*

- Create templates that can be used in the future
- Update templates you used for this project to be better given your learnings
- Organize the files so that they are easily findable when you or others need them in the future

How do you want to  
approach debriefing  
your projects this  
year?

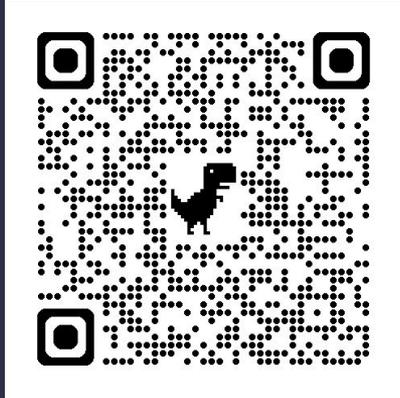
# Discuss:

Which of these 8 areas are you feeling most excited to take next steps to take to the next level?

What barriers are you anticipating to making these improvements you have in mind?

# Q&A

Your honest feedback  
welcome!



## 8 Practices of Great Project Management

1. Define success
2. Clarify roles
3. Attend to culture
4. Organize your information
5. Realistic timelines
6. Updating stakeholders
7. Checklists and templates
8. Debrief and preserve